

Overview: Power of Conversation

66 EVERY CONVERSATION MATTERS

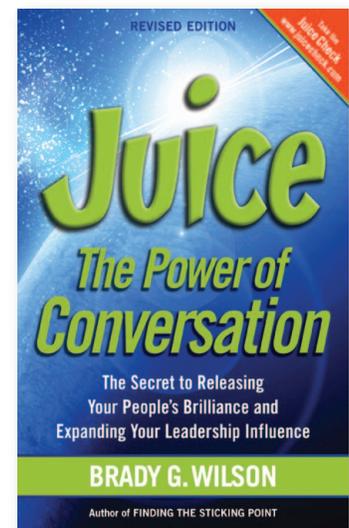


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Deepen Relationships. Unlock People's Brilliance. Get Results.

At the root of every successful organization, is a successful operating system; one that powers the value creating applications critical to the success of your people like coaching, feedback, problem-solving, innovation, customer service and sales (to name a few). Effective conversation is a core operating system that fuels great employee and customer experiences. It helps leaders achieve great business results.

Based on the book *Juice - The Power of Conversation*, this interactive training program combines experiential learning with real-world application to guide leaders and teams through a process of discovering the skills needed to make every conversation matter. Throughout the program, participants will have the opportunity to practice the conversations that really matter to them and their team using the tools they learn - conversations that can transform them as leaders and impact your business.



POST-CLASSROOM LEARNING: To supplement the Power of Conversation Training, participants will have access to an online portal with eLearning Modules and tools to help them bring the Power of Conversation to life back at work.



65 The Power of Conversation

“We need to demonstrate to our employees that we care, that they matter, that their hearts and souls are our only real competitive advantage. Juice is showing us how to make this a daily reality.”

Learning Objectives

Participants will learn to:

- Skillfully step into everyday conversations to maximize their influence with others.
- Understand their own conversation style and how to flex it to effectively engage others.
- Balance the unique skills of directness and inquiry to maximize the outcome of every conversation.
- Listen and clarify what matters most to employees and identify key issues quickly.
- Give feedback without creating defensiveness.
- Step into some one else’s world and see things from their perspective.
- Manage and navigate tension-filled moments.

Service Offerings

- ✓ One-Day Customized Power of Conversation Training
- ✓ Two-Day Customized Power of Conversation Training
- ✓ Customized Leadership Team Working Sessions

Plus, high impact and inspiring keynotes for your staff or leadership forums delivered by the founder of Juice Inc., Brady Wilson.



Brady Wilson

Refreshing Ideas. Real Results.

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ENGAGEMENT TRAINING



INNOVATION TRAINING



CONVERSATION TRAINING



CONFERENCE SOLUTIONS

